

# Araz Mammadov

I am able to handle multiple tasks on a daily basis. During the past experiences i was able to handle seperated tasks and was good at time managment. I have organised the staff functions for the last four years with great success.



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Baku, Azerbaijan

## WORK EXPERIENCE

### Account Manager/Sales Manager Freedom Finance Azerbaijan OJSC

15.08.2022 - Present Baku, Azerbaijan

FREEDOM HOLDING CORP IS A LEADING INTERMEDIATION AND INVESTMENT BANK IN CENTRAL ASIA AND EASTERN EUROPE

#### Achievements/Tasks

- Accurate analysis of customer needs and cross-selling practice
- Examination of customer objections and complaints
- Conducting commercial correspondence and negotiations
- Creating and managing a portfolio of legal and physical clients
- Technical and fundamental analysis of the stock market
- Creating and suggesting new investment ideas for domestic and foreign customers

### Accountant BSC Consulting & Outsourcing

11/2021 - 07/2022 Baku, Azerbaijan

#### Achievements/Tasks

- Review and organization of supporting documents
- Organization of initial supporting documents
- Cross checking information on various documents and reports
- Support in monthly close and other processes

### Ship Delivery Manager Formag Logistics

02/2021 - 09/2021 Baku Azerbaijan

Company was established in 2004 and it is representative of Groups of Companies Formag Forwarding in Azerbaijan. Which is involved in all major economic fields of market

#### Achievements/Tasks

- Build and maintain professional relationships with relevant internal and external stakeholders
- Plan and implement overall shipping strategy
- Create and present reports for upper management

## EDUCATION

### Economy and industry Azerbaijan State University of Economics (UNEC)

09/2015 - 06/2019 Baku, Azerbaijan

## SKILLS

Fundamental and technical analysis of financial instruments	●	●	●	●	●
Investing.com	●	●	●	●	●
Finviz.com	●	●	●	●	●
YahooFinance.com	●	●	●	●	●
Zacks.com	●	●	●	●	●
Tradingwiev	●	●	●	●	●
Inventory management software	●	●	●	●	●
Good mathematics and accounting skills	●	●	●	●	●
Numerical and analytical skills	●	●	●	●	●

## CERTIFICATES

### BSC Consulting & Outsourcing (2021 - 2022)

- Accounting

### Blockchain Transforming Business (2020 - 2021)

- Certificate provided by the online courses of WU Executive Academy - Vienna University of Economics and Business

## LANGUAGES

English Full Professional Proficiency	Russian Native or Bilingual Proficiency
Azerbaijani Native or Bilingual Proficiency	Turkish Native or Bilingual Proficiency

## INTERESTS

Psychology

Travel

Sport

Music