



Tarlan Rahimov

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Baku, Azerbaijan

Dynamic professional with 18 years of premium hospitality management experience (Four Seasons, Hyatt, Absheron Hotel Group) combined with over 5 years of successful B2B sales in the oil, gas, and chemical industries (Endress+Hauser, ABB). I excel at building strong, long-term relationships with both VIP clients and industrial decision-makers, combining customer-centric service with a results-driven sales approach.

Work Experience

Sales Manager

Aug 2024 - Sep 2025

Samir Elyazov LLC | Baku, Azerbaijan

Official partner of Endress+Hauser in Azerbaijan, providing industrial measurement and automation solutions.

- Promoting technical solutions and equipment for the oil & gas sector.
- Expanding customer portfolio, conducting negotiations, and closing deals.
- Analyzing project requests and providing tailored solutions.

Sales Manager

Jan 2022 - Jul 2024

Sigma Technical Services LLC | Baku, Azerbaijan

Authorized service provider of Endress+Hauser, delivering instrumentation and automation support for industrial clients.

- Managed key accounts and maintained customer satisfaction.
- Prepared commercial offers, contracts, and presentations.
- Ensured full client support throughout the sales cycle.

Warehousing & Logistics Specialist

Jul 2022 - Dec 2022

Ramco QSC | Baku, Azerbaijan

Construction company in Azerbaijan, specializing in residential, industrial, and infrastructure projects.

- Coordinated warehouse operations and managed material flow for construction projects.
- Monitored inventory levels and supported procurement to ensure timely supply.
- Assisted in planning logistics schedules and ensuring on-site delivery compliance.

Shusha Housekeeping Manager

Mar 2021 - Jun 2022

Shusha Khari Bulbul Hotel, Shusha Villa, Shusha Residences Azerbaijan

Hotel in Shusha, Azerbaijan, providing accommodation and hospitality services.

- Supervised daily villa operations and guest services.
- Managed reservations, check-ins, and check-outs.
- Coordinated housekeeping and maintenance teams.
- Ensured high guest satisfaction and service standards.

Housekeeping Manager

Feb 2019 - Feb 2021

Absheron Hotel Group | Baku, Azerbaijan

Hospitality company in Azerbaijan managing premium hotels and resorts.

- Led housekeeping operations and staff to maintain 5-star service standards.
- Coordinated with other departments to ensure smooth guest experience.
- Trained and supervised team members, improving efficiency and quality.

Housekeeping Supervisor

Four Seasons Hotel Baku | Baku, Azerbaijan

Apr 2014 - Sep 2018

International luxury hotel brand, 5-star property in Azerbaijan.

- Supervised daily housekeeping operations in a luxury 5-star environment.
- Ensured compliance with brand standards of cleanliness and guest service.
- Trained and guided team members to maintain high performance.

Sales Engineer

ISS – ABB Integrated Systems Solutions | Baku, Azerbaijan

Jul 2013 - Mar 2014

Provider of automation, electrical, and industrial solutions in Azerbaijan.

- Supported sales of automation and electrical systems for industrial clients.
- Prepared technical proposals and assisted in project negotiations.
- Ensured customer support during solution implementation.

Housekeeping Manager

Bridge Plaza Business Center | Baku, Azerbaijan

Feb 2008 - Jun 2013

- Managed housekeeping operations across office facilities.
- Supervised staff and ensured cleanliness standards were consistently met.
- Coordinated maintenance and service teams to support tenants' needs.

Housekeeper, Floral Designer

Hyatt Hotel | Baku, Azerbaijan

Sep 2000 - Jan 2008

International luxury hotel brand in Baku, Azerbaijan.

- Maintained guest rooms and public areas in compliance with brand standards.
- Designed and arranged floral decorations for hotel events and daily operations.
- Supported housekeeping team to ensure consistent service quality.

Core Skills

MS Office, Word, Excel, Outlook, PowerPoint, CRM, ERP, PC Hardware

Languages

Azerbaijani (100/100), Russian (96/100), Turkish (60/100), English (40/100), German (10/100)

Certificates

Certificate "Packaging Operator" (No. 2713)

Hyatt Professional Training Programs

Jun 2022

Driving License

Class B1, B, C1, C, D1, D,

Class T, TK, TT, H, HT

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